

SOLUTION SHEET

NaviSite: Solutions Overview

Benefits

- Agile Environment for Rapid Testing and Development
- Lower capex and opex
- Comprehensive Security Framework
- SSAE 16 Compliant Data Centers
- Guaranteed Service Levels
- Full Control and Transparency
- Usage-Based Billing
- Fast and Scalable Deployment

Built on innovative, enterprise-class infrastructure, NaviSite's managed hosting and cloud solutions are ideal for a wide variety of organizations. All of NaviSite's solutions address enterprise requirements for performance, reliability, and comprehensive security, while providing a clear path for growth.

NaviSite's Solutions

NaviSite Managed Cloud Services (MCS): Building out in-house IT infrastructure to address IT requirements is time-consuming and expensive – and puts resources at risk of underutilization if requirements are overestimated or demand wanes. NaviSite Managed Cloud Services (MCS), enables organizations to increase agility, speed development and delivery of new services, and lower opex and capex expenses. And, with its comprehensive security framework, NaviSite's cloud platform ensures a strong security posture. Using MCS, organizations can, for instance, create development environments, test them, and quickly convert them to full-blown production environments – while the innovative resource-based billing model, ensures that customers pay only for the resources they use.

- **Maintain competitive edge** – Rapidly test and roll out new customer-facing applications.
- **Manage growth and uncertainty** – Scale to meet changing IT requirements brought on by mergers and acquisitions, and new drug testing and delivery.
- **Support internal IT initiatives** – Build scalable, productivity-enhancing employee applications, such as world-wide human resource portals.
- **Reduce application management costs** – Move back-office applications to a highly secure, cloud-based infrastructure.
- **Ensure business continuity** – Restore IT environments and protect against data loss.
- **Plan for phased cloud deployments** – Build and deploy hybrid clouds.

MCS can also be implemented as a Virtual Private Cloud service, which allows organizations with specific private cloud requirements to run their own cloud within a NaviSite data center. This service is ideal for customers looking to leverage the cloud, while maintaining a physically distinct and dedicated computing environment.

Managed Application Services (MAS): NaviSite offers a cost-effective, fully managed application service for the full suite of Oracle ERP applications. Unlike other ERP hosting services, NaviSite's cloud-based service includes complete lifecycle management, as well as full upgrades and round-the-clock support. Many organizations are turning to NaviSite MAS to reduce IT and application support costs.

Managed Messaging Services: Many organizations have discovered the benefits of moving their messaging and collaboration applications to hosted or cloud-based environments. NaviSite offers a suite of fully managed messaging solutions, including Microsoft Exchange and Sharepoint, as well as IBM Lotus Notes and Connections.





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Disaster Recovery (DR) Services: NaviSite's Disaster Recovery is a flexible solution that can be tailored to meet specific enterprise data recovery requirements. With NaviSite's DR solution, organizations are protected against catastrophic data loss, and can restore their IT environments quickly – and at a fraction of the cost of traditional DR solutions.

Managed Hosting: NaviSite's enterprise-class hosting solution enables organizations to significantly reduce costs associated with running their applications in-house. NaviSite's services and data centers adhere to industry-specific compliance standards.

MANAGED CLOUD SERVICES

NaviSite MCS allows customers to provision on-demand, scalable, usage-billed, and fully managed infrastructure services from virtualized resource pools. With NaviSite MCS, customers get the scalability and flexibility of cloud computing in a managed service that is uniquely suited to address stringent requirements for security, availability, flexibility, and performance. NaviSite MCS runs on NaviCloud, a secure, high-performance cloud platform. NaviCloud features include:

- **Enterprise-Class** – Built on hardware and software from Cisco (UCS), VMware (vSphere), and IBM (XIV storage).
- **Compliance** – All cloud-enabled NaviSite data centers are compliant with SSAE 16 requirements for physical and logical security. In addition, NaviSite works with organizations to adhere to industry-specific compliance standards.
- **Comprehensive security framework** – Provides all security measures associated with traditional hosting environments, including two-factor authentication; network intrusion detection and prevention; automated vulnerability scans; and third-party penetration testing. Advanced firewall technology provides intelligent threat defense with advanced capabilities, including identity-based access control and denial of service (DoS) attack protection. Security also extends to the management interface. Role-based access control ensures users have only the permissions required for their business or support roles.
- **Full Transparency** – NaviSite's management portal, AppCenter, is built on unique, innovative intellectual property, and enables customers to fully monitor and manage their environments.

KEY BENEFITS OF MCS

Lower Total Cost of Ownership

- **Usage-based billing:** Customers do not incur the hefty capital expenditures associated with building and maintaining an in-house data center. Usage-based billing is linked to the provisioning process. This 'pay for use' billing model yields savings of 20-40%, compared to traditional infrastructure hosting services.
- **Efficient Resource Utilization:** The virtualized slices of resources ensure you purchase and use only what you need – eliminating hidden costs of IT resource underutilization.

Business Agility and Operational Efficiency

- **Speed of Deployment:** MCS accelerates the time to value by eliminating long procurement cycles associated with in-house development projects, and ensuring that deployments move quickly from staging to live production.
- **Simplified IT Operations:** The fully managed option delivers an enterprise class, cloud-enabled IT environment, while eliminating the complexity of managing an in-house data center. From resource provisioning and security management to operating system, network, and application management, MCS makes IT faster, simpler, and more efficient.

Guaranteed Service Levels and Business Continuity

- **Guaranteed Service Levels:** MCS is backed by industry-leading service level guarantees for performance, 99.999% availability, and response & resolution.
- **Business Continuity and Performance Manageability:** MCS includes 24x7 monitoring and support, and leverages the NaviCloud architecture – spanning multiple data centers – for built-in disaster recovery.

For more information about NaviSite's solutions, please contact a NaviSite expert at 877-485-9251 or visit us at www.navisite.com.